

Track	Advisory and Advocacy		
Sub-track	Law Firm Practice		
TSC	Advocacy*		
TSC Description	Represent and defend the rights and interests of a client in dispute resolution		
TSC Proficiency Level	Basic	Intermediate	Advanced
TSC Proficiency Level Description	Participate in the presentation and advocacy of a case in dispute resolution	Facilitate the presentation and advocacy of a case in dispute resolution	Lead and oversee the presentation and advocacy of a case in dispute resolution
Knowledge	<ul style="list-style-type: none"> Relevant procedural rules (e.g., Rules of Court 2021, Court Practice Directions, and arbitration and mediation rules) Relevant rules of ethics and professional standards (e.g., Legal Professional (Professional Conduct) Rules 2015, and Law Society Practice Directions and Guidance Notes) Basic advocacy techniques (e.g., speaking with clarity and persuasion, and crafting a coherent case theory) 	<ul style="list-style-type: none"> Intermediate advocacy techniques (e.g., thinking on your feet and performing simple cross-examination) 	<ul style="list-style-type: none"> Advanced advocacy techniques (e.g., cross-examining different types of witnesses and responding to the court environment)
Abilities	<ul style="list-style-type: none"> Apply basic advocacy techniques appropriately Propose a logical case theory based on the facts of a case Implement dispute resolution procedures according to applicable procedural rules, and ethical and professional standards Support, or manage where required, a dispute resolution proceeding (e.g., preparing submissions and witness handling) Deliver addresses and arguments in a simple dispute resolution proceeding (e.g., appear in pre-trial conferences) 	<ul style="list-style-type: none"> Apply intermediate advocacy techniques appropriately Develop and test that a case theory is effective and logical Oversee that dispute resolution procedures adhere to applicable procedural rules, and ethical and professional standards Manage, or lead where required, a dispute resolution proceeding (e.g., preparing submissions, witness handling, arguments, and cross examination) Deliver addresses and arguments to present a coherent and persuasive case in a complex dispute resolution proceeding Act as lead counsel in a substantive hearing (e.g., interlocutory applications before Registrar and Judge) 	<ul style="list-style-type: none"> Apply advanced advocacy techniques appropriately and effectively Assess whether a case theory is effective and logical, and anticipate and respond to counter-arguments Ensure dispute resolution procedures for a complex case (e.g., appeals and international arbitration) adhere to applicable procedural rules, and ethical and professional standards Lead a dispute resolution proceeding (e.g., preparing submissions, witness handling, arguments, and cross examination, for a complex case) Lead a team of lawyers and experts, where applicable, in presenting a coherent and persuasive case in a dispute resolution proceeding
Job Roles	<ul style="list-style-type: none"> Associate (Disputes) 	<ul style="list-style-type: none"> Associate (Disputes) Senior Associate (Disputes) 	<ul style="list-style-type: none"> Partner (Disputes)

*Under Skills Framework for Legal Services, this TSC is known as Legal Advocacy.