

<b>Track</b>	Advisory and Advocacy		
<b>TSC Category</b>	Legal Advocacy & Advisory		
<b>TSC</b>	Advocacy*		
<b>TSC Description</b>	Represent and defend the rights and interests of a client in dispute resolution		
<b>TSC Proficiency Level</b>	Basic	Intermediate	Advanced
<b>TSC Proficiency Level Description</b>	Participate in the presentation and advocacy of a case in dispute resolution	Facilitate the presentation and advocacy of a case in dispute resolution	Lead and oversee the presentation and advocacy of a case in dispute resolution
<b>Knowledge</b>	<ul style="list-style-type: none"> <li>Relevant procedural rules (e.g., Rules of Court 2021, Court Practice Directions and arbitration and mediation rules)</li> <li>Relevant rules of ethics and professional standards (e.g., Legal Professional (Professional Conduct) Rules 2015 and Law Society Practice Directions and Guidance Notes)</li> <li>Basic advocacy techniques (e.g., speaking with clarity and persuasion and crafting a coherent case theory)</li> </ul>	<ul style="list-style-type: none"> <li>Intermediate advocacy techniques (e.g., thinking on your feet and performing simple cross-examination)</li> </ul>	<ul style="list-style-type: none"> <li>Advanced advocacy techniques (e.g., cross-examining different types of witnesses and responding to the court environment)</li> </ul>
<b>Abilities</b>	<ul style="list-style-type: none"> <li>Apply basic advocacy techniques appropriately</li> <li>Propose a logical case theory based on the facts of a case</li> <li>Implement dispute resolution procedures according to applicable procedural rules, and ethical and professional standards</li> <li>Support, or manage where required, a dispute resolution proceeding (e.g., preparing submissions and witness handling)</li> <li>Deliver addresses and arguments in a simple dispute resolution proceeding (e.g., appear in pre-trial conferences)</li> </ul>	<ul style="list-style-type: none"> <li>Apply intermediate advocacy techniques appropriately</li> <li>Develop and test that a case theory is effective and logical</li> <li>Oversee that dispute resolution procedures adhere to applicable procedural rules, and ethical and professional standards</li> <li>Manage, or lead where required, a dispute resolution proceeding (e.g., preparing submissions, witness handling, arguments and cross examination)</li> <li>Deliver addresses and arguments to present a coherent and persuasive case in a complex dispute resolution proceeding</li> <li>Act as lead counsel in a substantive hearing (e.g., interlocutory applications before Registrar and Judge)</li> </ul>	<ul style="list-style-type: none"> <li>Apply advanced advocacy techniques appropriately and effectively</li> <li>Assess whether a case theory is effective and logical, and anticipate and respond to counter-arguments</li> <li>Ensure dispute resolution procedures for a complex case (e.g., appeals and international arbitration) adhere to applicable procedural rules, and ethical and professional standards</li> <li>Lead a dispute resolution proceeding (e.g., preparing submissions, witness handling, arguments and cross examination, for a complex case)</li> <li>Lead a team of lawyers and experts, where applicable, in presenting a coherent and persuasive case in a dispute resolution proceeding</li> </ul>
<b>Job Roles</b>	<ul style="list-style-type: none"> <li>Associate (Disputes)</li> </ul>	<ul style="list-style-type: none"> <li>Associate (Disputes)</li> <li>Senior Associate (Disputes)</li> </ul>	<ul style="list-style-type: none"> <li>Partner (Disputes)</li> </ul>

\*Under Skills Framework for Legal Services, this TSC is known as Legal Advocacy.